

General Information Form

Loan Request Information (Plea	se Complete	All Information	n to Avoid	Delays in Proce	ssing Your Ap	plicat	ion)		
Application For:	Purpose of Loan: Source of Repayment: Amount Requested: \$								
Conventional Mortgage SBA									
Construction loan Chur									
		Term Requ	iested:						
		Amortization	on Reques	ted:					
Collateral Description:					Value:		urchase Price	9	Date of Purchase
<u>1.</u> 2.				\$ \$		\$ \$			
						-		-	
3.				\$		\$			
A.		A	pplicant Ir	formation					
Legal Name of Applicant (Borrower)									
DBA (If Applicable)						1	ax I.D. Number		
Principle Place of Business Address (not P.	O. Box)								
City	State			County		Z	<u>lip</u>		
Mailing Address (if different)				l					
City		State				Z	<u>'ip</u>		
Key Contact Name			Business Telephone Number				Business Fax Number		
			()				()		
Date Business Established	Current owner	ership (# of years)	State of Registrat	ion		Annual Sales \$		Net Profit-prev yr
Describe applicant's product/service							Number of Emp	loyees	5
Type of Ownership (Select One)	General	Dortnorobin	□l imit	ed Partnership	☐ Non F	rofit	E-Mail Address		
Proprietorship C-Corp.	S-Corp.	LLC		ssional Associat		TOIL	E Mail / taul c33		
Who does applicant currently do their busin	ess banking wi	th?				ir bank	ing relationship in	conju	nction with their loan?
В.		O	wners Info	Yes	NO□				
					%				
Name			Social Se	ecurity Number	Ownership			Titl	е
						+			
						_			
Key Contact Name and Phone Number	er								
For more than four owners attach a	dditional she	et(s)							
	aditional one	. ,							
C.		Loan	Disclosur	es (Refinance)					
Current lender		Rate		Start date	e		nthly ment	Сι	urrent balance
Property gross annual revenues	A	Annual expense	es	Type of prop	erty		ber of nants	Es	timated value

D.		Loan Disclosures (P	urchase)				
Purchase price	Will purchaser occupy 51 or more of the property	% Type of property			Estimated value		
Property gross annual revenues	Annual expenses	Number of tenant	s Is the property under co	ntract	ract Total Square Footage		
E.		Other Informat	ion				
-		Other informat	IOII				
Settlement agent name			Insurance Company Phone Nu	mber ()		
Settlement agent phone number_			Insurance Company Fax Numb	er ()		
Is the seller of the property will	ing to carry a second trus	t? (Purchase only)		Yes	s* □No		
Has The Applicant Ever Declar Garnishments Or Other Legal			ssions,	☐ Yes	s*		
Is the applicant currently under	☐ Yes	s*					
Are Any Tax Obligations, Inclu	Yes	s* □No					
Is The Applicant Liable On Deb Endorsements, Guarantees, E		Any Contingent Liabilitie	s Such As Leases,	Yes	s*		
Is The Applicant Currently A De	efendant In Any Suit Or L	egal Action?		Yes	s*		
*If you answered yes to any or	f the above questions, ple	ase provide an explanat	ion on a separate sheet				
F.		Certification And Signature	gnatures				
Each of the undersigned hereby instrinformation relating to their individual service offered by Lender by a commoredit review and audit procedures, as of which the undersigned is a princip certifies that: the foregoing has been other credit from time to time in whate other credit from time to time in whate other credit request are true and correnew Application or until the Applicant the Lender/Broker by the Applicant or each Guarantor authorize the Lender information concerning the credit star additional information, financial or oth granted by the Lender/Broker to the A and empowered to request credit on the service of the serv	credit status in the following cir ercial entity of which the unders and (c) relating to Lender's revie al, member, guarantor or other carefully read by the Applicant ever form; the information in this ect statements of the Applicant' specifically notifies Lender/Bro in the basis of the information or /Broker to verify at an time any anding of the Applicant, its represenvise, upon request and agree applicant shall be mailed or faxed.	cumstances: (a) relating to the signed is a principal, member who or collection of a loan, according the Applicant (s), individual is given to the Lender/Bis Application and any other does financial condition and may ker in writing of any change; contained in this Application she information submitted to the I sentatives and Guarantors; are sthat, unless otherwise dire	ne opening of an account or upon ap guarantor or other party, (b) therea nunt, or other Lender product or servidually and/or by the signature(s) of roker for the purpose of obtaining the ocuments or information submitted in be treated by the bank as a continuand the credit requested herein and all be used solely for business and cender/Broker by or on behalf of the did exchange such credit information cted by the Applicant in writing, all si	plication for ter, periodic ice made or its authorize credit description of statement of the crommercial plant of the crommercial plant authorize authorize attements are ments attements are made or term of the crommercial plant authorize attements are ments are ments are medical in the credit of	r a loan or other product o cally according to the Lend rextended to a commercial ed representative below, horized above and nowith this Application or and thereof until replaced bredit obtained from purposes. The Applicant Ind/or any Guarantor; obtat. The Applicant agrees to not notices regarding any	or der's al entity hereby any by a and ain further provide credit	
Unless I/We initial here, the Lender/B application for loan approval/purchase Applicant and each Guarantor initials:	e. This statement does not limi				vhich may consider my/oเ	ır	
Signature (Applicant)		Title	Print Name		Date		
Signature (Guarantor)			Print Name		Date		
Signature (Guarantor)			Print Name		Date		

G.	Business Nature and History	
Background and History of Business (Include business to be ac	cquired)	
Nature of Business, Types of Products/Services		
Customer Profile / List of Key Customers		
Marketing		
List Major Competitors (include why your business/services diff	fer from the competition)	
Major Past Accomplishments		
Future Expension		
Future Expansion		
How will this loan benefit your business?		
For Start-up Business or Acquisition of Existing Business: Attac	ch a complete business plan and three years	projections with the first year being month to month. Must also
includes explanations on projections, source, trends, etc.		
"	Loon Bourset	
H. Real Estate / Building Acquisition*	Loan Request	
Land Acquisition*	\$	* Include copy of proposed / executed purchase agreement
New Construction / Expansion / Repair**	\$	and copies of all tenant leases if applicable
Acquisition and / or Repair of Machinery and Equipment***	\$	** Loan proceeds for New Construction / Expansion / Repair,
Inventory and Supplies Purchase	\$	please complete The Construction Questionnaire.
Working Capital	\$	*** Include list of Equipment to be purchased
Acquisition of Existing Business*	\$	**** Loan proceeds for Refinance Loan, please complete The
Refinance Loan****	\$	Refinance Questionnaire.
Misc. Closing Costs	\$	1
Misc. Fees	\$	1
Other:	\$	1
Other:	\$	1
Other:	\$	
TOTAL ESTIMATED PROJECT AMOUNT	\$ 0	
LESS APPLICANT'S CASH/EQUITY INJECTION	l \$	1
TOTAL LOAN REQUESTED	·	1
. 5 20 / 11 / 12 40 20 12 2		1
Comments & Explanation for cash/equity injection: (Please indi		prokerage/investment account, gift, etc.)
Comments & Explanation for cash/equity injection: (Please indi		I prokerage/investment account, gift, etc.)
Comments & Explanation for cash/equity injection: (Please indi		I brokerage/investment account, gift, etc.)
Comments & Explanation for cash/equity injection: (Please indi		I prokerage/investment account, gift, etc.)

Loan Request Checklist

	1.	Loan Request Information Form.	IN A	DITIC	N, PROVIDE THE FOLLOWING AS APPLICABLE:
	2.	Personal Financial Statement. Complete the for: (1) each proprietor, or (2) each limited partner who owns 20% or more interest and each general partner, or (3) each		11.	Copy of Existing or Proposed Lease Agreement(s). Include completed Rent Roll Form
		stockholder owning 20% or mote voting stock and each corporate office and director, or (4) any persona providing a guaranty of the loan.		12.	If not a U.S. citizen, please attach Proof of Resident Alien Status and Acknowledgment Letter. Photo copy both sides of the Alien Registration card.
	3.	Personal Resume. Completed resume on all individuals referenced in #2 above as well as any Key managers.		13.	If a Franchise , include the Uniform Franchise Offering Circular and Copy of Franchise Agreement or Letter of Approval from Franchisor.
	4.	Personal Tax Returns. Copy of completed federal returns (or extension) for the past three years on each individual referenced in #2 above. Include all attachments, amendments and statements. Include state tax return and all K1's for the most recent year (if applicable)		14.	Copy of Proposed Purchase Agreement or Executed Purchase Agreement. Must include cost allocation of all assets being purchased.
	5.	Interim Profit & Loss and Balance Sheet. Current within 60 days of application for business being: (1) acquired, (2) existing/expanded, and (3) all affiliates of applicant (20% or more ownership interest by any of the		15.	Business Plan (start-up business or business Acquisition). Include a description of management, feasibility analysis, assumptions, site evaluation and demographics for each location
	6.	owners/partners/shareholders of proposed borrower). Business Debt Schedule. The total present balance should coincide with note balances on the interim Balance		16.	Projections (Start-up business or business acquisition) Include three years projections with the 1st year reflecting a detailed month-to-month. Must include explanations and assumptions.
		Sheet. Include ALL long term debt, shareholder loan, installment loans, mortgages and business credit cards.		17.	Entity Documents. If the business is a Corporation, a copy of the articles of Incorporation and Bylaws, if the business is a partnership or limited partnership, a copy of the Partnership
	7.	Aging of Accounts Receivable and Accounts Payable Summary. Please attach actual schedules to the summary. Summary should match interim balance sheet date and		18.	Agreement, if the business is a limited liability company, a copy of the Articles of Organization and Operating Agreement. Cash/Equity Injection, Include the last 3 months of back
		balances.		10.	Cash/Equity Injection. Include the last 3 months of bank statements showing the source of cash/equity injection
	8.	Past Three Years Business Financial Statements and Tax Returns. Profit & Loss Statements, balance sheets and tax returns for the three prior year-end time periods, including all notes, attachments and statements for existing business and any affiliates. *Tax Returns for the past three years on any business being acquired, signed and dated by		19.	Existing Information on Subject Property. Include old appraisals, title policies, surveys and any environmental work done on the property. If a refinance, copy of settlement statement and note from previous closing.
	_	seller.		20.	Photos of Property. Include front, sides, rear interior /exterior.
_	9.	Signed Authorization. To be signed by each individual referenced in #2 above.		21.	Copies of Bids and Proposals for New Equipment, Renovations, Leasehold Improvements or New Construction. Include completed Construction Questionnaire.
	10.	Copy of Business License.		22.	If Applicable, Copies of all Notes or loan agreements to be Refinanced. Include completed Refinance Questionnaire



Profit Sharing & Pension (Schedule 6)

Automobiles (Describe)

Personal Property
Other Assets (Describe)

TOTAL

Retirement Accounts, include IRA Accts (Schedule 1)

PERSONAL FINANCIAL STATEMENT

You may apply for an extension of credit individually or jointly with another applicant. This statement and any applicable supporting schedules may be completed jointly by co-applicants if their assets and liabilities can be meaningfully and fairly presented on a combined basis, otherwise separate statements and schedules must be provided.

For the purpose of obtainin accurate statement of the f All amounts are rounded to	inancial co	ndition of tl		, the following statement and n (Date)	information are	furnished	as complete, true and		
	APPLIC	ANT			SPOUSE				
Full Name	ALLE	AIII		Full Name	31 000L				
Street Address				Street Address					
City/State/Zip				City/State/Zip					
County				County					
Since	Own _		Rent \$	Since	Own		Rent \$		
Previous Address (if less than 10	years at prese	ent)	•	Previous Address (if less than	10 years at prese	nt)	<u>'</u>		
City/State/Zip	Owned		Rented	City/State/Zip	Owned		Rented		
Social Security #	<u> </u>	Date of Birtl	h	Social Security #		Date of Birth			
Phone: Residence		Work		Phone: Residence	Phone: Residence Work				
Employer		•		Employer	Employer				
Address				Address					
Position/Title			Since	Position/Title	Position/Title				
Previous Employer			•	Previous Employer			•		
Position/Title			How Long	Position/Title	Position/Title				
Dependents (include self)			•	Dependents (include self)			•		
Marital Status Unma	rried	Married	Separated						
				•					
	ASSE	TS			LIABILI	ΓIES			
Cash (Schedule 1)				Short Term Notes Due Fina	ancial Institutions (Sched 7)	\$		
Securities (Schedule 2)				Short Term Notes Due to 0	Others (Schedule 7)			
Life Insurance Cash Value (Sch	nedule 3)			Credit Accounts and Bills [Due (Schedule 8)				
Mortgages and Contracts Held	by You (Sche	edule 4)	\$	Insurance Loans (Schedule	e 3)				
Homestead (Schedule 5)				Installment Loans and Con	tracts (Schedule 7)			
Other Real Estate (Schedule 5))		\$	Mortgages on Home (Sche	edule 5)				

PFS for CONFIDENTIAL Page 1 OF 4

Taxes

TOTAL

Other Liabilities (Describe)

(Total Assets Less Total Liabilities)

Mortgages on Other Real Estate (Schedule5)

\$

NET WORTH \$

\$

\$

Please contact your Banker if you need assistance with completing these schedules. Round all amounts to the nearest \$100.

*ANNUAL INCOME	Applicant	Spouse	Please answer each question (Yes or No)	Applicant
Salary				
Bonuses/Commissions			Are you a Co-Maker, Endorser, or Guarantor of any other person's debt?	
Dividends/Interest				
Net Real Estate Income			Are you a defendant in any suit or legal action?	
"Income from alimony, child support, or maintenance payments need not be entered unless you want it considered as a basis for repayment.			Have you ever gone through bankruptcy or had a judgement against you?	
Other (List)				
Total	\$	\$	Have you made a will?	

SCHEDULE 1 / CASH, SAVINGS, CERTIFICATES AND IRA ACCOUNTS	Please attach copy of statement	
Name of Bank or Financial Institution	Type of Account	Acct Balance
		\$

SCHEDULE 2 / SECURITIES OW	NED	Please attach copy of statement		
Par Value or No. of Shares	Description	Registered in Name(s) of	Listed or Unlisted	Current Market Value
			Total	\$

SCHEDULE 3 / LIFE INSURANCE

Please attach copy of satement for cash value

Face Value of Policy

Cash Value of Policy

Loans

Total

\$\$

SCHEDULE 4 / RECEIVABLES D	UE TO ME O	N MORTGA	GES AND	CONTRACTS I O	WN			
						Date of	Repayment	Balance
Name of Debtor		Descriptio	n of Prope	erty	First Lien or Second	Maturity	Terms	Due
							Total	\$
0011501115570541 507475 0								
SCHEDULE 5 / REAL ESTATE O	WNED					Monthly Rent		
			Year	Percent		Received	Repayment Terms	Current Market
Property Address	Name of	Creditor	Acquired	Ownership	Mortgage Balance@100%	@100%	@100%	Value@100%
							Per Month	
							Рег	
			-				Month	
							Per Month	
							Per	
							Month	
							Per	
							Month Per	
							Month	
							Total	
Insurance Co				Agent			Phone #	
SCHEDULE 6 / PROFIT SHARIN	G AND PENS	ION						
Name of Institution			Type of A	ccount	Account Balance		Amount Totally Vested	Loans
			.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,				7 2 3 3 3 3	
				Total	\$			
COLLEGE T / INCTALL MENTO	0050IT IN	50 AND NO			ALUTY LINE			
SCHEDULE 7 / INSTALLMENTS Name of Creditor	, CREDIT LINI	ES AND NO	Collate		Date of Maturity	Repa	yment Terms	Balance Due
					, , , , , , , , , , , , , , , , , , , ,		Per	
							Per	
						 		
							Per	
					<u> </u>	<u> </u>	Per	
							Total	
SCHEDULE 8 / CREDIT ACCOU	NTC DILLED	NIE ALIMON	NACHII D	SUPPORT DAYS	ADE oto			
SCHEDULE 87 CREDIT ACCOUNT	N 13, BILLS D		f Compan		ARE, etc.	Popa	yment Terms	Balance Due
		rianic U	. Joinpall	7		Пера		Dalarioc Due
							Per	
							Per	
							Per	
							Per	
							Per	
							Total	
							. 3.01	

notice of any material change in your t authorized to retain this personal final	inancial condition and upon reques ncial statement whether or not cred his application does not obligate th	st, you agree to provide the bank with an upo	ank, you agree to give the bank prompt writter dated personal financial statement. The bank rify your credit and employment history or an e normal standards the bank considers in
Applicant's Cignature	 Date	Specials Signature	
Applicant's Signature	Date	Spouse's Signature	Date

PERSONAL RESUME FORM

TO BE COMPLETED BY EACH PRINCIPAL INVOLVED IN THE LOAN If you already have a prepared resume, submit in lieu of this form

Name				
FIRST	MIDDLE	MAIDEN	LAST	
Date of birth	Place of birth		Social Security N	lo
U.S. Citizen - If not, please provide alie	en registration numbe	r		-
Home address		_ City	State	_ Zip
From To		_ Home phone	Business	phone
Immediate past address		_City	State	_ Zip
From To		_		
Are you employed by the U.S. Government	nent?			
If so, give the name of the agency and	position			
Military Service Background				
Branch		_ From	To	
Rank at discharge		_ Honorable?		
Job Description				
Work Experience				
List chronologically, beginning with pres	sent employment			
Name of company		%	of business owned	
Full address		_ City	State	_ Zip
From To		_ Title	Duties	
Name of company		0/	of husiness sumed	
Name of company Full address				
		•		·
From To		_ Title	Dulles	

Name of company		% of business owned					
Full address		City	State Zip				
			Duties				
Education (College or Tech	nical Training)						
Name and Location	Dates Attended	Major	Degree or Certificate				
1							
Comments:							
2							
Comments:							
Comments:							
4							
Comments:							

BUSINESS DEBT SCHEDULE

Furnish the following information on all installment debts, contracts, notes, and mortgages payable. Do not include accounts payable or accrued liabilities.

Business Name: *As of, 20 *Should match the financial statement to be submitted.								
Creditor Name/address	Original amount	Original date	Present balance	Interest rate	Maturity date	Monthly payment	Security	Current or delinquent
		Tatal numeral			Total magnification			
		Total present balance**			Total monthly payment			
	1	**Total must a	gree with balance shov	vn on current fina	ncial statement	1		
Signature:			Title ·			Date Signed:		